



## JA W/SolarEdge

Ref: leister3150

22/03/2022

Valid until:  
29 March, 2022

Customer: Neil Leister

Address: 17 Southdown Ave, Glen  
Waverley, VIC, 3150

Email: leisters@bigpond.com

Phone: 0400 686 701

Retailer:

Distributor:

NMI:

Meter:

Sales Rep: Martin Katishka

Phone: 0419 203 323

Email: martin@specsolar.com.au

*Powering A Brighter  
Future*



# Solar - We do it right

EST. 1984

Specialized Solar & Electrical falls under the banner of Specialized Heating & Cooling, Victoria's biggest air conditioner installer.

With over 35 years in the industry, this family business prides itself in offering speedy and precise workmanship, only stocking the best products in the industry.

It is our mission to help you find the right solar setup for your needs and save money in the long run.



Installed over 10,000 solar arrays across Victoria



**Specialized**  
**SOLAR & ELECTRICAL**

## OFFERING YOU ONLY THE BEST VALUE WITHOUT COMPROMISING QUALITY

We don't sell the cheapest system, we don't sell the most expensive system, we only sell systems which will provide you with the most value and quickest return on your investment. Our systems are put together from premium solar manufacturers without the premium price.

## More Than Solar

Even though we love solar, we also have a range of energy products to further reduce your energy bill. From LED lighting to batteries to hot water and air conditioning.



# Your Solar Power Solution

## SYSTEM SPECIFICATIONS

### 7.02kW Solar Power System

- 18 x JAM60S20-390/MR/1000v
- 1 x SE6000H W / 18 x P-401 power optimisers
- Cabling, conduit, DC and AC circuit breakers and enclosures
- Installation by licensed electrical contractors and solar accredited CEC team

## INCLUDED WARRANTIES\*\*

### First Class Standard`

- |  |          |
|--|----------|
| • Panels Product Warranty .....                | 12 Years |
| • Panels Performance Warranty .....            | 25 Years |
| • Inverter Warranty .....                      | 12 Years |
| • Mounting system Warranty .....               | 15 Years |
| • Specialized Solar Installation Warranty..... | 15 Years |
| • Battery Storage Warranty.....                | N/A      |

*Put your power, in your power!*



\*See our website for more T&Cs: <https://specsolar.com.au/terms-of-use/>

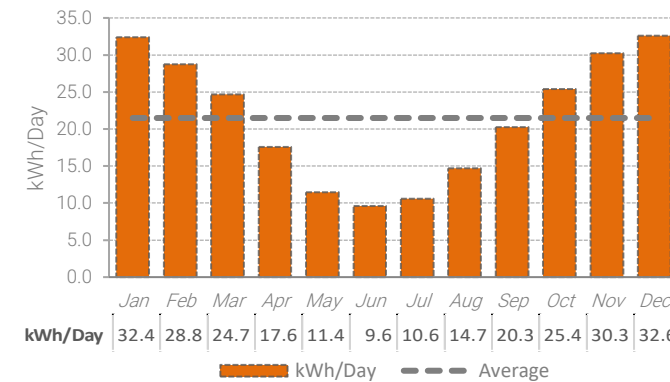
\*\* Product warranty conditions apply. For full details and restrictions please refer to the manufacturer's website.

(1) Assumes 50%-100% energy on-site consumption, 1,367 annual kWh/kW (VIC metro estimates) and electricity/FIT rates per kWh of \$0.258 and \$0.113 respectively.

## EST. YEAR 1 SYSTEM GENERATION

7,844 kWh

- On average the system will produce **21.5 kWh per day.**  
The system will produce energy all year long, with an average maximum generation of 32.6 kWh per day during summer and an average minimum generation of 10 kWh per day during winter.



## EST. YEAR 1 SYSTEM SAVINGS (1):

**\$1,779 - \$2,474**

- Savings depend on how you consume energy. Increase your savings by using more of your solar electricity on-site. For example, shifting usage of your appliances to daylight hours will help you to save money and benefit the most from your solar system.



## Your Solar Power Solution

### PRELIMINARY SYSTEM DESIGN\*



\*Subject to review by the Specialized Solar technical team. If, as a result of our quality assurance processes or the inspection of your premises we need to significantly vary the the design we will discuss it with you prior to progressing with your installation.



## Cheaper, cleaner, solar electricity

### A - Review your offer.

<b>Total System Cost:</b>	\$14,221
<b>Less STC Discount:</b>	\$2,822
<b>Purchase Price:</b>	\$11,399
<b>Less Vic Rebate:</b>	\$0
<b>Less Vic Loan:</b>	\$0
<b>Less Deposit:</b>	\$200
<b>*Balance Payable:</b>	<b>\$11,199</b>

VIC GOVT LOAN is to be paid back interest free over 4 years

Slash your electricity bill today!

### B - Next steps. Easy.

Call Specialized Solar today and your solar consultant will be with you every step of the way to going solar.

- 1** Review terms: Your quote is valid until 29 March, 2022
- 2** Pay Deposit: Take advantage of this offer by calling Specialized Solar's office on 03 9117 6185 or calling your Solar consultant directly.
- 3** Order Confirmation: After receiving the deposit, your Sales Consultant will review the order, send you an order confirmation and kick-start the paperwork for you.

**Thanks again for your interest in joining the  
millions of Australians going solar!**

\*Quoted prices include \$1292.82 of GST and incorporate a deduction which is conditional on you assigning to us your rights to create 83 Small Scale Technology Certificates (STCs) worth \$34.00 each. If for any reason outside our control we are not able to create the anticipated number of STCs you must repay the value of the point of sale discount within 7 days of us notifying you of the amount payable. The amount of the point of sale discount offered to you is subject to there being no changes to the Renewable Energy Target or the Federal Government's Small-scale Renewable Energy Scheme (SRES) between the time of purchase and installation. If changes are announced which reduce your point of sale discount you will have the option of either cancelling your order and receiving a full refund of all amounts paid or of accepting any resultant price increase and proceeding with your installation. Installation will take place within 10 business days of the deposit, pending weather and unexpected circumstances.





### Assumptions

Assumptions we used to create your quote:

The calculations in this quote are based in part on the information you have provided to your sales consultant. Please carefully review all assumptions set out in this quote for accuracy. If any information in this quote is incorrect please inform your sales consultant.

SYSTEM CONFIGURATION			
Estimated Year 1 Generation	7,843.7 kWh		
Estimated Shading	4%		
SYSTEM DESIGN		Array 1	Array 2
Orientation		North	West
Number of Panels		2 x 390W	7 x 390W

### Quotation Checklist:

The quoted price includes and excludes those items set out below. Please carefully review all assumptions set out in this quote for accuracy. If any information in this quote is incorrect please inform your sales consultant.

Description	Notes	Description	Notes
Roof Type	Tile	Steep Roof	No
Stories	Two	Standard Cable Runs	Up to 20
Roof Pitch	Standard	Inspection Type	Remote
Split Array	3x	Switchboard Upgrade	Excluded
Meter Changeover	Excluded	Administration of STC certificates and assistance with Grid Connect application	Included
Lift Equipment	No	Other permits or	No
Trenching or Excavations	No	Roof obstructions removal (if any)	No
Phases	1		

### Disclaimers and Disclosures

#### System generation

The system generation estimates in this quote are based on the assumptions stated in this quote in relation to the location of your premises, the panel orientation and the number of panels in the quoted system and the degree of shading over the quoted system, combined with 15 year data yield average for your location, which can vary with yearly weather patterns.

The actual performance of the solar system may vary from the figures stated into this quote. This is because performance may vary due to a range of factors, including prevailing weather conditions and build-up of dust and debris over time or the erection of structure or the growth of vegetation over time that may throw shadows onto the panels.

#### Meter changeover costs and feed in tariffs

Your distribution network service provider may charge you for a meter change over or require that one is completed before the solar system can be connected. This charge may appear on your electricity bill or you may need to pay for this service separately. Meter changeovers are not included in the quoted price unless they are explicitly included in the Quotation Checklist found on this page.

You might be eligible for a feed-in-tariff for solar electricity not consumed on-site. Any estimated feed-in-tariff rate contained in this quote is based on our latest market information for similar plans from your current retailer. We strongly advise that you contact your electricity retailer for confirmation of the electricity consumption rates and feed in tariff rates that will apply to you once you go solar.

#### Guarantees

Product warranty conditions apply. For full details and restrictions please refer to the relevant manufacturer's website.

#### Savings Assumptions

Savings estimates and electricity rate estimates in this quote are based on the electricity bill(s) provided by you or as otherwise indicated in this quote. If you have not provided an electricity bill we have estimated your current average electricity rate based on our latest market information. This means that any estimates presented in this quote will be less accurate. Your site will require an assessment and any actual savings will depend on your actual individual circumstances (which may vary over time) and are likely to be different to any estimates shown.

Specialized Solar does not guarantee any savings or that any savings will be realised immediately after completion of system installation. The consumption estimates are based on the assumptions stated in this quote and your specific consumption patterns will affect the accuracy of the estimates.

#### Batteries

Any recommendations regarding battery size have been based on the information you have provided to us about your electricity consumption. Should your electricity consumption change the performance of your battery may be affected. Any backup functionality of your battery will be limited to the available stored capacity within your battery at the time that backup power is required. The amount of power available will vary based on a range of factors, including the time of the power outage, the weather conditions in the days preceding the outage and the age of the battery. Battery backup functionality must not be relied upon to power any critical equipment or processes.

#### Privacy Policy

<https://specsolar.com.au/privacy-policy/>

#### Terms of Use

<https://specsolar.com.au/terms-of-use/>

#### Warranties

<https://specsolar.com.au/solar-warranty-policy/>

#### Complaints

<https://specsolar.com.au/complaints-handling-procedure/>

## Specialized Solar Solutions

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[www.specsolar.com.au](http://www.specsolar.com.au)



# Specialized SOLAR & ELECTRICAL

REF #: leister3150

### Payment Method

#### Deposit:

Cheque ☐ Credit Card ☐ Direct deposit ☐ Cash ☐

#### Balance Payment:

Cheque ☐ Credit Card ☐ Direct deposit ☐ Cash ☐

#### Bank Details:

Account Name: SPECIALIZED SOLAR

BSB: 013-310 Account Number: 3210-27343

\*Final Balance is due on the day we deliver and install the system at your premises

### Terms of Agreement

Total System Cost: \$14,221

Less STC Discount: \$2,822

Purchase Price: \$11,399

Less Vic Rebate: \$0

Less Vic Loan: \$0

Less Deposit: \$200

**\*Balance Payable: \$11,199**

### Additional Comments

1. You acknowledge and agree that we have explained the terms of this agreement to you
2. You understand that provision of this document to you constitutes an offer from us according to the terms set out at <https://specsolar.com.au/solar-pv-sale-installation-terms-conditions/> and that, by signing below, you accept that offer and enter into a legally binding agreement with us on those terms.(Solar PV Sale and Installation Agreement). Target Installation date is 3-4 weeks from accepting this agreement.
3. You have a right to cancel this agreement within 10 days from and including the day after you signed and received this agreement.
4. Details about your additional rights to cancel this agreement are set out at <https://specsolar.com.au/solar-pv-sale-installation-terms-conditions/>

.....  
**Signature**

.....  
**Date**